

Being a group/team leader

- Working with a team. Selected aspects of group work:
 - conducting group meetings
 - techniques enhancing group co-responsibility
 - structuring the discussion and conclusions
- Effective group work in a remote work situation
- Building authority:
 - Leader's authority and credibility
 - Sources of authority, how to strengthen it
- The boss's dilemmas: a need for autonomy vs control and supervision. The idea of self-managing teams.
- Contracting the rules of cooperation in a team

Influencing and persuading in the individual relationships. Inviting to collaboration (without formal authority)

- Collaborative world model – IWA (Impact Without Authority)
- Diagnosis of potential allies (own experiences, examples, difficulties and ways to overcome)
 - Potential allies - colleagues
 - Potential allies - people with a higher status (scientific and / or formal)
- Communication steps for inviting to collaboration
- Persuading: decisions / proposals
- ...
- Professional branding: an introduction

Building your professional brand. Good CV, Internet presence, recruitment processes. Self-presentation and presentation techniques

- Professional brand and its communication.
- Exercise: How to write a good researcher's CV
- OTM-R (Open, Transparent, Merit-based Recruitment) recruitment rules
- What recruiters for scientific positions pay attention to?
- Self-presentation during recruitment interviews; tough questions
- Conference presentations. Good practices